

COMMITTEE WORKSHOP
BEFORE THE
CALIFORNIA ENERGY RESOURCES CONSERVATION
AND DEVELOPMENT COMMISSION

In the Matter of:)	
)	
2006 Renewable Energy Investment)	Docket No.
Plan)	
)	
Re: Staff Draft Report)	
_____)	

CALIFORNIA ENERGY COMMISSION
HEARING ROOM A
1516 NINTH STREET
SACRAMENTO, CALIFORNIA

MONDAY, NOVEMBER 14, 2005

9:02 A.M.

Reported by:
Peter Petty
Contract No. 150-04-002

PETERS SHORTHAND REPORTING CORPORATION (916) 362-2345

COMMISSIONERS PRESENT

John Geesman, Presiding Member

Jackalyne Pfannenstiel, Associate Member

ADVISORS PRESENT

Melissa Jones

Timothy Tutt

STAFF PRESENT

Pamela Doughman

ALSO PRESENT

Les Guliassi
Pacific Gas and Electric Company

Pete Price
Bergey Windpower

Gary Schoonyan
Southern California Edison Company

Jane Turnbull
League of Women Voters

Andrew Kruse
Southwest Windpower

Mark Johnson
Golden Sierra Power, Inc.

Steven Kelly
Independent Energy Producers Association

Matthew Freedman, Attorney
The Utility Reform Network

Lori A. Glover
S.O.L.I.D. USA, Inc.

ALSO PRESENT

Steve Munson
Vulcan Power (via teleconference)

John Galloway
Union of Concerned Scientists (via teleconference)

Kip Kunts
Seawest WindPower (via teleconference)

Joe Kloberdanz
San Diego Gas and Electric Company
(via teleconference)

Jack Pigitt
Calpine Corporation (via teleconference)

Robert W. Hammon
ConSol

I N D E X

	Page
Proceedings	1
Introductions	1
Opening Remarks	1
Presiding Member Geesman	1
Workshop Overview	1
2006 Renewable Energy Investment Plan Staff Draft Report	2
Public Comments	16
L. Guliasi, PG&E	16
P. Price, Bergey Windpower	25
G. Schoonyan, SCE	31
J. Turnbull, League of Women Voters	33
A. Kruse, Southwest Windpower	34
M. Johnson, Golden Sierra Power	40,78
S. Kelly, IEP	45
M. Freedman, TURN	49
L. Glover, S.O.L.I.D.	54
S. Munson, Vulcan Power	60
J. Galloway, Union of Concerned Scientists	65
K. Kunts, Seawest Windpower	71
J. Kloberdanz, SDG&E	71
J. Pigitt, Calpine	72
R. Hammon, ConSol	74

I N D E X

	Page
Closing Remarks	78
Presiding Member Geesman	78
Adjournment	79
Certificate of Reporter	80

PETERS SHORTHAND REPORTING CORPORATION (916) 362-2345

P R O C E E D I N G S

9:02 a.m.

PRESIDING MEMBER GEESMAN: This is a meeting of the California Energy Commission's Renewables Committee on the 2006 Renewable Energy Investment Plan.

I'm John Geesman, the Presiding Member of the Commission's Renewables Committee. To my left, Commissioner Jackalyne Pfannenstiel, the Associate Member. To my right, Melissa Jones, my Staff Advisor.

What we had planned is a presentation of the staff draft investment plan; an opportunity to take public comments. We're then going to ask for written comments to be filed with us by November 21st.

We envision publishing a Committee-recommended investment plan in early January that will be taken before the full Commission for consideration at the January 18th business meeting.

So, with that, Commissioner Pfannenstiel. Pam.

MS. DOUGHMAN: Just a reminder, please don't use the doors that are alarmed to this side

1 of the hearing room. To exit the building, if you
2 need to exit the building, please come out the
3 doors near the security guard's desk. And the
4 restrooms are near these alarmed doors. And
5 that's all I have by way of housekeeping.

6 Let's go ahead and get started. Today
7 we're talking about the staff draft 2006 Renewable
8 Energy Investment Plan. And the report is
9 available at the desk as you enter the hearing
10 room. It's also available on the website listed
11 here.

12 And this just goes over the schedule
13 that Commissioner Geesman mentioned. Today we're
14 going to have an overview of the staff draft
15 report and then open the floor for public
16 comments. Written comments are due November 21st.
17 We plan to publish the final Committee report on
18 January 3rd. And bring the 2006 Renewable Energy
19 Investment Plan to the business meeting on January
20 18th for the Commission to consider adopting.

21 In early February we plan to deliver the
22 report to the Legislature. The report is due to
23 the Legislature on or before March 31, 2006.

24 The 2006 Renewable Energy Investment
25 Plan recommends an allocation of renewable energy

1 program funds collected from January 1, 2007 to
2 January 1, 2012. The investment plan is required
3 by Public Utilities Code sections 399 and
4 following. This portion of the Public Utilities
5 Code codifies Senate Bill 1194 and Assembly Bill
6 995.

7 The staff draft report is based on
8 policy direction from the Governor's response to
9 the California Energy Commission's 2003 Energy
10 Report and 2004 Energy Report Update. It also is
11 based on the Energy Commission's 2005 Energy
12 Report, the Committee draft. And the report also
13 is based on recent payment histories from each of
14 the program elements of the renewable energy
15 program, as well as staff analysis.

16 These three figures illustrate the
17 status of renewable energy in California. Figure
18 1 shows the amount of electricity generation that
19 is used to meet California load from eligible
20 renewables in comparison to other energy sources.

21 Figure 2 breaks out the different
22 resource types for renewable energy, showing that
23 geothermal provides the largest amount of
24 renewable energy, eligible renewable energy
25 currently.

1 And figure 3 shows the cumulative grid-
2 connected photovoltaic capacity; this is
3 distributed generation photovoltaic capacity. And
4 California is in orange; and then Germany and
5 Japan.

6 Although the amount of electricity from
7 renewable resources has increased, the percentage
8 of renewable energy has dropped from 11 percent in
9 2002 to 10.6 percent in 2004. Distributed
10 generation PV capacity is growing quickly, but is
11 still behind Japan and Germany.

12 This slide shows the proposed
13 percentages in the staff draft report for funds
14 collected between January 1, 2007 and January 1,
15 2012. It shows previous allocations for
16 comparison.

17 But essentially this column here is what
18 we're here to talk about today. The staff
19 recommend allocation 38 percent to the RPS
20 incentive program, and 48 percent to the emerging
21 renewables program, 4 percent to the consumer
22 education program, and 10 percent to existing
23 renewables.

24 This table shows the same information,
25 but rather than percentages it shows it in dollar

1 amounts.

2 So, the staff proposed 266 million for
3 the RPS incentive program; 336 for the emerging
4 renewables program; 28 million -- that's 336
5 million for the emerging; and 28 million for the
6 consumer ed program; and 70 million for existing
7 renewables, bring the total to 700 million. And
8 this assumes that 140 million would be collected
9 each year.

10 The remainder of my presentation goes
11 over each of the program elements in greater
12 detail starting with the new renewable facilities
13 program. Staff suggests renaming this program to
14 the renewables portfolio standard incentive
15 program.

16 And we recommend 38 percent be allocated
17 for RPS production incentives, also known as
18 supplemental energy payments. The rationale for
19 this recommendation is that staff looked at the
20 RPS contracts signed through October 2005 and
21 these contracts did not need supplemental energy
22 payments. Also the high cost of natural gas is
23 expected to continue, and this reduces the need
24 for supplemental energy payments.

25 In addition, staff suggests greater

1 flexibility to reallocate funds if market
2 conditions change. Staff also recommends changing
3 the structure of the supplemental energy payments
4 allocation mechanism. We suggest changing it to
5 competitive auctions. And the rationale for this
6 is that the auction award -- or the rationale is
7 that this would reduce complexity and increase
8 transparency of the allocation of SEPs. The
9 auction award would be conditioned upon receiving
10 a renewable portfolio standard contract.

11 The Energy Commission would design the
12 auctions to build on the success of auctions held
13 between 1998 and 2001 under the new renewable
14 program.

15 In addition, staff recommends that the
16 market price referent be discontinued. If it is
17 continued, then it would be used for
18 reasonableness only. It would not be used for
19 allocating SEPs. There are other approaches for
20 judging whether the RPS contracts are reasonable.
21 And those other options may be more efficient than
22 the market price referent, which to date has
23 required quite a bit of time from stakeholders and
24 -- time and resources.

25 This table shows or summarizes the

1 auction results for the new renewable resources.
2 There were three auctions held between 1998 and
3 2001. And the main point I want to bring to your
4 attention is that the small hydro, biomass and
5 digester gas resource types had the highest
6 percentage of winning bids that actually received
7 contracts and have come online.

8 This table shows the investor-owned
9 utility RPS contracts for new or repowered
10 renewables by technology. We can see that so far
11 solar thermal electric has received two contracts
12 which provide the largest proportion of the
13 megawatts to date.

14 Moving to the emerging renewables
15 program, staff recommends allocating 48 percent of
16 the funds collected between January 1, 2007 and
17 January 1, 2012 for incentives to support the
18 Governor's million solar roofs initiative.

19 The CPUC and the Energy Commission are
20 working to advance the Governor's goals through
21 existing statutory authority if pending
22 legislation does not become law. And the effort
23 is called the California Solar Initiative.

24 The Governor's goal is to achieve 3000
25 megawatts of photovoltaics in the next ten years.

1 This allocation of funds would provide about half
2 of the first five years of incentives for the
3 California Solar Initiative. This is based on the
4 lower estimate, which is 1.1 billion, for the cost
5 of the California Solar Initiative.

6 But this program is still under
7 development and there's still pending legislation
8 on this topic. So flexibility is needed to
9 respond to changes in the California Solar
10 Initiative, as well as changes in market
11 conditions. The CPUC is expected to issue a
12 decision on the California Solar Initiative before
13 the end of 2005.

14 This allocation includes money to repay
15 the \$60 million borrowed from future collection of
16 renewable energy program funds as authorized under
17 Assembly Bill 135.

18 Regarding the existing renewables
19 program, or I should say the existing renewable
20 facilities program, staff recommends 10 percent of
21 the funds collected between January 1, 2007 and
22 January 1, 2012 be allocated for production
23 incentives for existing solid fuel biomass
24 facilities.

25 Existing wind facilities have been

1 competitive during the past two fiscal years and
2 have not required incentives from the existing
3 renewable facilities program. Payments for
4 existing solar thermal electric facilities for
5 2004 were about 1.5 million; and in 2003 they're
6 about 1.4 million.

7 Two RPS contracts have been signed for
8 new facilities using solar thermal energy.

9 Neither contract requires supplemental energy
10 payments, indicating that this capital-intensive
11 technology can succeed without support from the
12 renewable energy program.

13 Compared to new facilities exiting solar
14 thermal electric facilities built in the 1980s
15 should have lower costs because payments for
16 capital cost should be nearly complete.

17 Payments from the existing renewable
18 facilities program for solid fuel biomass
19 facilities were about 17 million for 2004, and 16
20 million for 2003. Average payments in the past 12
21 months range from .33 cents per kilowatt hour to 1
22 cent per kilowatt hour.

23 IOU RPS contracts using solid fuel
24 biomass have been signed without supplemental
25 energy payments. The levelized costs for new 25

1 megawatts fluidized bed biomass are estimated to
2 be using constant 2005 dollars, 7.1 cents per
3 kilowatt hour for new plants online in 2005; 6.9
4 cents per kilowatt hour for 2007; and 5.9 cents
5 per kilowatt hour for new plants online in 2010.

6 Staff expects that costs would be lower
7 for older plants that have already repaid their
8 capital debt.

9 Excluding existing renewable facility
10 program incentives and the federal production tax
11 credit, staff estimates that existing solid fuel
12 biomass facilities receive about 7.37 to 7.87
13 cents per kilowatt hour on average from energy and
14 capacity payments.

15 However, the capacity payments are
16 concentrated in the summer peak and partial peak
17 portion of the year.

18 The federal PTC is expected to be about
19 0.475 cents per kilowatt hour, or 0.95 cents per
20 kilowatt hour for open-loop biomass based on
21 specified criteria. Eligibility for the federal
22 production tax credit for open-loop biomass begins
23 at 2005, and these amounts will be adjusted
24 annually.

25 Regarding consumer education, the staff

1 recommends that 4 percent be allocated for
2 consumer information, outreach and marketing
3 efforts to support the Governor's goal of ramping
4 up to 3000 megawatts of distributed generation PV,
5 the Western Renewable Energy Generation
6 Information System, and other consumer information
7 and market support activities.

8 To achieve 3000 megawatts of distributed
9 generation photovoltaics California will need to
10 install on average almost 300 megawatts per year
11 for the next ten years.

12 Information and market support
13 activities are needed to encourage and assist
14 newcomers to enter the solar energy market and
15 provide continued assistance to current market
16 participants. The WREGIS will track renewable
17 energy certificates created by RPS-eligible energy
18 generated within the Western Electricity
19 Coordinating Council, and is expected to be
20 operational in early 2007.

21 The Energy Commission plans to use North
22 American Electricity Reliability Council TAGS,
23 tags from the North American Electricity
24 Reliability Council, in conjunction with the
25 WREGIS to verify delivery of RPS energy into

1 California.

2 And as mentioned previously, staff
3 suggests a new name for this allocation. We
4 suggest that it be changed from consumer education
5 to consumer information and market support.

6 In addition I just have a few other
7 topics to briefly go over. Rollover of remaining
8 funds. Staff recommends rolling over any
9 remaining funds available at the close of 2006
10 into money available for expenditure between
11 January 1, 2007 and January 1, 2012. And the rest
12 of the slide details how we recommend allocating
13 remaining funds and rolling them over.

14 This slide talks about the need for
15 continued flexibility to adjust to market
16 conditions. Senate Bill 1038 restricts
17 reallocation of funds from the new renewable
18 facilities program element. Staff recommends that
19 this restriction be removed to adjust to changing
20 market conditions.

21 Likewise, staff recommends allowing
22 funds to be added to the existing renewable
23 facilities program to maintain maximum flexibility
24 to respond to market conditions.

25 For January 1, 2007 to January 1, 2012,

1 staff recommends that program eligibility
2 criteria, distribution methods and reallocation of
3 funds continue to be developed through guideline;
4 and reallocation decisions are reported in the
5 annual report, as required by Assembly Bill 2304.

6 (Pause.)

7 MS. DOUGHMAN: This slide just shows
8 some references that you can look at, and some
9 links as to where you can find them.

10 And then, just to reiterate, you can
11 call in and the passcode is investment plan. And
12 written comments are due November 21st.

13 That's all I had.

14 PRESIDING MEMBER GEESMAN: I might have
15 a question. I understand the staff recommendation
16 with respect to the MPR and SEP structure, and in
17 fact, the Committee draft of the IEPR discusses
18 that at some length.

19 Is that a necessary element of the
20 investment plan? Is that something that needs to
21 be resolved on the timeframe that the investment
22 plan is on?

23 MS. DOUGHMAN: The short answer is no.
24 But looking and putting this investment plan
25 together we looked at previous investment plans

1 and we saw that if there was a recommended change
2 in program structure, it was often included in the
3 investment plan. So that's why we put it there.

4 But clearly, we could have a decision on
5 the allocation of resources separate from the
6 decision as to whether to change the structure of
7 the program.

8 PRESIDING MEMBER GEESMAN: In the
9 allocation of resources that your draft
10 recommendations have made, does it rely on a
11 restructuring of the MPR and SEP framework to
12 support the allocations that you've come up with?

13 MS. DOUGHMAN: No. We looked at the
14 high cost of natural gas, and also the number of
15 contracts that have been signed without
16 supplemental energy payments to determine that the
17 reduction in the amount of money allocated to
18 support supplemental energy payments would be
19 recommended.

20 PRESIDING MEMBER GEESMAN: The reason I
21 ask that, the draft, I guess we're calling it the
22 Committee final draft, the IEPR that we posted
23 last Monday night, contemplates the Energy
24 Commission and the PUC jointly looking at the MPR
25 SEP structure over the course of 2006, and then

1 making recommendations at the end of 2006.

2 I'm not certain that there's any reason
3 to try and pretend that we can successfully
4 resolve those questions earlier. I mean there's
5 some pretty knotty issues involved there that I
6 think will probably take awhile to resolve. And
7 in the interest of jointly addressing these
8 questions with the CPUC, my guess is that it would
9 probably be best to take that off the table in
10 terms of the investment plan.

11 But I think you've done a good job of
12 clearly communicating what the staff's view is.

13 MS. DOUGHMAN: Thank you.

14 ASSOCIATE MEMBER PFANNENSTIEL: I just
15 have one question of clarification. The emerging
16 renewable number of 336 million, you say that that
17 includes the payback of the 60 million. Does that
18 mean that that 60 million has already been
19 deducted from that, or is yet to be deducted from
20 that?

21 MS. DOUGHMAN: Is yet to be deducted
22 from that. What we did there is we looked at the
23 anticipated cost for the California Solar
24 Initiative of 1.1 billion. That was the lower end
25 of the range.

1 And then we looked at how much money
2 would we need over five years to cover half of
3 that. And then we added 60 million to that
4 amount. That's how we came up with 336 million.

5 ASSOCIATE MEMBER PFANNENSTIEL: Okay, I
6 got that, thanks.

7 PRESIDING MEMBER GEESMAN: Why don't we
8 go to any public comments that we may have. Les.

9 MR. GULIASI: Thank you and good
10 morning. Les Guliasi with Pacific Gas and
11 Electric Company. Thanks for the opportunity to
12 speak today. What I'm about to say I want you to
13 treat as preliminary because we want to take some
14 more time to analyze the staff recommendations
15 more carefully, and we'll submit written comments
16 that I think will be a little bit more thoughtful
17 than the brief remarks I want to make today.

18 Perhaps the best place to start is with
19 a question that you raised, Commissioner Geesman.
20 I think you're absolutely correct that you can
21 separate the recommendations regarding the
22 reallocation of funds from the other questions
23 about the supplemental energy payment program and
24 the like.

25 The report that you have before you and

1 the recommendations that you're going to make to
2 the Legislature will have a significant impact, as
3 you know, on the program for the next five-year
4 period. It's a large sum of money. We're talking
5 about, you know, \$700 million over that period of
6 time.

7 And with a decision of that size and
8 magnitude I think caution and prudence dictates
9 the course of action here.

10 I can appreciate, from where you sit,
11 looking at the program to date. You've heard a
12 great deal of frustration expressed from parties
13 before you. I think you make some wise remarks in
14 your Energy Report. And I think you point out
15 some of the imperfections with the process.

16 But where we sit today we're looking at
17 a great deal of uncertainty going forward. As you
18 know, there's been a lot of discussion about
19 moving the goal to 33 percent. And you're aware
20 that Commissioner Grueneich's issued a report that
21 she sponsored just last week. There will be a
22 hearing at the PUC on that report. So that's
23 something that we really need to take into account
24 when we talk about fundamental changes to this
25 program.

1 In addition, as you know, we'll be going
2 out for another solicitation in 2006. There will
3 be greater integration between our resource
4 procurement process and our procurement process
5 for renewables.

6 So with these things just unfolding, we
7 need to be very cautious about making radical
8 changes to the current program.

9 PRESIDING MEMBER GEESMAN: I agree with
10 that. I was struck, though, by in Commissioner
11 Grueneich's report, the, I believe it was about 60
12 percent of the resources that she envisioned, or
13 the authors of the report envisioned, being
14 available to meet that 33 percent goal were wind
15 resources.

16 And I believe, and I may be wrong on my
17 precise number, but I think an extraordinarily
18 high number like 30 percent may have been solar
19 resources.

20 In any event, the overwhelming majority
21 of the resources identified in that report and
22 projected as likely instate, commercially
23 developable resources to meet that larger goal
24 would be drawn from the ostensibly lower cost
25 renewable technologies, at least in terms of the

1 early experience in the RPS program.

2 MR. GULIASI: That's right. What I want
3 to focus on now is just a couple of things in the
4 recommendations. I think to the extent that you
5 can maintain flexibility to make mid-course
6 adjustments would be, I think, wise practice,
7 something to build into this report.

8 The report does talk about some
9 flexibility, but to the extent that you can
10 maintain flexibility going forward and not lock
11 yourself into a program for fixed five-year period
12 of time would be wise.

13 PRESIDING MEMBER GEESMAN: Do you think
14 it requires legislative change to be able to
15 accomplish that?

16 MR. GULIASI: I don't know. I just am
17 not qualified to answer. But if you can maintain
18 the flexibility here, I would urge you to do so.
19 As you pointed out, you and the PUC are working
20 together. So to the extent that you can make
21 those changes administratively I think that would
22 be the best situation, but I can't --

23 PRESIDING MEMBER GEESMAN: You might
24 have your folks look at that --

25 MR. GULIASI: Okay.

1 PRESIDING MEMBER GEESMAN: -- question
2 as to whether it would require legislative change
3 to build in as much flexibility as you think is
4 appropriate.

5 MR. GULIASI: Okay, yeah, we'll do that.
6 What the staff recommends is really largely based
7 on what we've observed to date, and in terms of
8 who's needed or haven't needed supplemental energy
9 payments. And while I can understand, you know,
10 their conclusions based on what we've observed to
11 date, what we've observed to date may not be the
12 best predictor of what we might need in the
13 future.

14 So, as we -- you know, as the state
15 decides, if the state decides, to move to a higher
16 percentage of renewables, we may find ourselves in
17 a different situation. And we may find more
18 parties needing supplemental energy payments.

19 And while I understand the
20 recommendation to shift money toward emerging
21 technologies, and that may be something that we
22 need to do in the short term, especially to
23 support the million solar roofs initiative, again
24 I think you want to build in some flexibility and
25 provide yourself with some offramps if we get down

1 the road a couple of years and find that the money
2 isn't being spent wisely we can redirect the funds
3 where the money may be needed.

4 So, just another cautionary remark to
5 maintain that flexibility and make mid-course
6 adjustments if you need to shift money back toward
7 other technologies.

8 We've been on record here in the past in
9 the IEPR process noting that cost effectiveness is
10 a very important concept to bring to bear on these
11 decisions.

12 We've talked about concentrating solar,
13 thermal solar projects, which may provide more
14 bang for the buck than what you get from a lot of
15 smaller distributed units.

16 So, again, if --

17 PRESIDING MEMBER GEESMAN: Yeah, but
18 Edison and San Diego's experience suggests that no
19 SEP's required for at least one of those solar
20 thermal technologies.

21 MR. GULIASI: And I recognize that
22 and -- I'm making these remarks, you know, knowing
23 what the situation is. But that's now. We don't
24 know what will happen in two years. And we may
25 find ourselves in a situation where those funds

1 may be needed for projects that may provide, you
2 know, greater benefit to society.

3 The second thing I want to talk about is
4 just the notion of a competitive auction. I may
5 not understand --

6 PRESIDING MEMBER GEESMAN: Before you
7 move to that, Les, let me ask you, though -- and I
8 agree with your point on flexibility. But it
9 would seem that we need to rely on some mix of
10 empirical experience and projections from reports
11 in determining any reallocations of funds.

12 And I wonder, how do you think we ought
13 to weigh the empirical versus the projected?

14 MR. GULIASI: In percentage terms I
15 can't say, but I think what the staff has
16 recommended now seems appropriate. You know, I
17 think they left enough money, you know, in the
18 supplemental energy payment pot, if you will, and
19 redirected some of the funds toward emerging
20 technologies.

21 I think, you know, there's really no
22 analysis behind it more than I think -- I guess,
23 than what we've observed. And it's not an
24 extremely radical departure. The amount seems
25 appropriate, given the policy direction and the

1 likelihood that a million solar roofs program will
2 become the reality.

3 So, I can't give you any percentage in
4 terms of how to weigh these things, but I think
5 just, you know, good judgment is the way to go.
6 And as long as you maintain some flexibility to
7 make mid-course adjustments in two years, say, I
8 think you've done yourself -- you've served us all
9 well.

10 PRESIDING MEMBER GEESMAN: Well, not to
11 raise a sore subject, but the price of flexibility
12 may be greater transparency in RPS bids and the
13 cost of whatever million solar roofs initiative is
14 launched.

15 MR. GULIASI: Okay, point well taken.
16 The final point I wanted to make is just about the
17 competitive auction notion. I may not understand
18 it enough, and I just didn't really see enough
19 analysis in the report to allow me to fully
20 understand what the staff recommended.

21 The only thing I wanted to caution you
22 about is, again, if you make these departures from
23 the current process we may be unwinding a lot of
24 routines that we have in place. Right now we have
25 a process that I think people understand. It

1 seems to be integrated with the current
2 solicitation process. We have standard contracts
3 in place.

4 There's been a lot of work done to make
5 the current process work. And while it may be
6 imperfect, I think that if you change the program,
7 you change the process, we'll have to go back and
8 perhaps re-do a lot of the work that we've already
9 put in place. And this may not be the time to
10 start all over again, just as the program is
11 actually gaining some momentum.

12 PRESIDING MEMBER GEESMAN: Yeah, I think
13 the way the Committee IEPR draft frames that is
14 that although we've been dissatisfied with the
15 progress in the program, before making any
16 significant changes it would be prudent to look
17 over the results of the '05 solicitation pretty
18 carefully.

19 And then any consideration of changes
20 should be made jointly between the two
21 Commissions.

22 MR. GULIASI: Yeah, I think that would
23 be a good way to go. That concludes what I have
24 to say. Thanks very much for the opportunity.
25 And we'll submit comments.

1 PRESIDING MEMBER GEESMAN: Thank you.

2 I've got some blue cards, so why don't we turn to
3 those.

4 Pete Price.

5 MS. DOUGHMAN: Mr. Price has a
6 presentation.

7 MR. PRICE: Thank you, Commissioners.
8 Pete Price on behalf of Bergey Windpower. I would
9 like to make a few comments on the draft 2006
10 Renewables Investment Plan. I apologize, Mike
11 Bergey, the President of the company, couldn't be
12 here today and asked me to speak on his behalf.

13 We'll limit our comments to the emerging
14 renewables part of the plan, of course, which
15 statutorily includes small wind below 50
16 kilowatts, as well as photovoltaics and a couple
17 of other technologies.

18 First I want to say the plan certainly
19 has some good points. Anytime you're going to
20 almost double the amount of funding going into the
21 emerging account that's obviously something we
22 think is a good idea. It also increases funding
23 for the consumer information and market support.

24 And the plan specifically notes that
25 non-PV emerging technologies provide value in

1 diversifying California's electricity generation
2 technologies and fuel sources, and proposes
3 continued consumer information and market support
4 for these technologies.

5 Unfortunately, the draft plan, from our
6 perspective, seems to -- it's not quite clear, but
7 seems to recommend that all of the funds for
8 emerging renewables be used to support the million
9 solar roofs initiative with no funds available for
10 other emerging renewable technologies like small
11 wind.

12 And if, in fact, this is the case, it's
13 at odds with existing statutory requirements,
14 since the emerging renewables chapter, except for
15 the brief introductory comments, speaks only to
16 PV. Yet obviously doesn't do something that we
17 have urged before, which is also to examine
18 whether market conditions have been in place to
19 adjust the rebate levels for small wind as they
20 have been adjusted.

21 Now, Commissioners, I want to be very
22 clear regarding these next slides about Bergey
23 Windpower's position. Bergey Windpower strongly
24 supports photovoltaic, solar photovoltaic
25 technologies. We support their expansion. We

1 support the million solar roofs initiative, and we
2 share the Governor's enthusiasm for the
3 opportunities that it presents for California.

4 But, solar is not a magic bullet. And
5 while we haven't heard the Commission say it, the
6 draft plan appears to take the approach of only
7 pursuing solar. And the fact is that after six
8 years and about \$180 million in Energy Commission
9 rebates, installed prices for solar, according to
10 the Commission's own numbers, have not gone down
11 appreciably. According to industry data, in fact,
12 the retail price for solar modules is trending up.

13 And there's no doubt that solar is
14 widely applicable in California, more widely than
15 small wind, we certainly acknowledge that. But
16 it's also undeniable that where a landowner has
17 enough space and enough wind, the small wind
18 system can cost about 40 to 50 percent less than
19 PV. And that's not only for installed cost, but
20 per kilowatt hour, as this slide indicates with
21 just one example.

22 So, we think there's good reason to be
23 excited about the solar initiative. But there's
24 also a good reason to continue your policy of
25 supporting a diverse set of promising emerging

1 technologies.

2 Now, the stated goal of the emerging
3 renewables program is to accelerate cost reduction
4 and market acceptance through high volume
5 production of emerging renewable technologies.
6 And the key, of course, is to achieve production
7 volumes through a strategic use of the rebate
8 levels to allow for cost reductions.

9 That's why, for example, in 2001 the
10 Energy Commission strategically decided to
11 increase the rebate cap for PV from \$3 a watt to
12 4.50 a watt. Because at lower levels the market
13 wasn't driving the cost reductions that you
14 sought.

15 In 2003, by contrast, the Commission cut
16 small wind rebates by the same dollar amount as PV
17 -- and, as a matter of fact, on a proportional
18 basis by a greater amount -- even though wind was
19 not over-subscribed and hadn't enjoyed the
20 explosion of sales that solar had.

21 The last item notes also that recently
22 the Commission established the performance-based
23 incentive program, which I gather hasn't had a lot
24 of activity, but seemed to us could have been
25 equally applicable to small wind, and yet it

1 applied only to solar.

2 In short, what the Commission has done
3 has treated two polar opposite problems, over-
4 subscription with solar and under-subscription of
5 small wind, with the same medicine, rebate
6 reductions. And as I said on a proportional basis
7 small wind actually got a double dose of the
8 medicine it didn't need in the first place, we
9 believe. And sure enough, California sales of
10 small wind have trended down, not up.

11 Those rebate reduction levels have had a
12 significant effect on customer acceptance of small
13 wind.

14 We believe that California's an
15 extremely important market for the U.S. small wind
16 industry. It's the largest domestic market,
17 accounting for about 35 percent of on-grid sales.
18 Has great potential, about a quarter of
19 California's land area has sufficient wind
20 resources for small wind, with a potential of
21 roughly 400 megawatts.

22 Small wind shaves peak because wind
23 resources in the best market areas coincide with
24 peak residential demand periods. And in
25 particular, with the large amounts of money

1 proposed for the emerging program in this plan, we
2 believe California can nurture a diverse
3 distributed renewables market for continuing
4 investment in small wind.

5 We strongly believe that where it's
6 applicable small wind is very cost effective and
7 Californians will choose small wind. But we need
8 to begin to use the emerging renewables program as
9 it was intended to send the right signals to
10 consumers.

11 We understand the Commission's going to
12 undertake a revision of the renewables guidebook
13 in early -- or in January, and we definitely want
14 to work with the Commission and other small wind
15 turbine manufacturers to send those right signals.

16 PRESIDING MEMBER GEESMAN: I think we've
17 got a workshop scheduled for that --

18 MR. PRICE: Yes.

19 PRESIDING MEMBER GEESMAN: -- at some
20 point in December.

21 MR. PRICE: Right. That concludes my
22 comments.

23 PRESIDING MEMBER GEESMAN: Thanks, Pete.

24 MR. PRICE: Thank you.

25 PRESIDING MEMBER GEESMAN: Gary

1 Schoonyan.

2 MR. SCHOONYAN: Thank you, Commissioner
3 Geesman. Gary Schoonyan representing the Southern
4 California Edison Company.

5 In essence a lot of what I was going to
6 present I think I'm going to not present based
7 upon your, at least what I understand to be what
8 you're suggesting transpire with regards to market
9 reference price. And I would assume that also
10 includes the reverse auction, that particular type
11 of an approach. So I will withdraw my comments
12 there.

13 The only thing I would like to
14 supplement and say is something along the lines of
15 coming up with some criteria associated with the
16 photovoltaic program, particularly the emerging
17 program.

18 One of the concerns that we had
19 originally with SB-1, and as it was moving through
20 the Legislature, the author was kind enough to
21 include language to address this, is the need for
22 performance incentives and the need for
23 installation standards.

24 We all understand, I think the last
25 gentleman's particular presentation pointed it

1 out, that a lot of money has been spent with
2 regards to trying to pursue the photovoltaic
3 approach.

4 We're not saying that that shouldn't be
5 addressed down the road and what-have-you, but we
6 need to move forward and spending those amounts of
7 money on photovoltaic only under the premise where
8 there are performance incentives, as opposed to
9 just paying upfront dollars based upon installed
10 capacity, and also have installation standards.

11 With that, I'll conclude my comments.

12 PRESIDING MEMBER GEESMAN: Gary, I'm
13 embarrassed to say you're preaching to the choir
14 on those questions. And I think you'll find a
15 discussion of solar in the Committee draft IEPR to
16 be to your satisfaction.

17 We've tried to lay out, as we did in the
18 2004 Energy Report update, what we envision as the
19 principles of a rational solar program. And
20 shifting to a performance-based incentive is a big
21 part of that.

22 We've already begun some efforts to
23 develop better training and better standards for
24 the installation workforce.

25 MR. SCHOONYAN: Thank you.

1 PRESIDING MEMBER GEESMAN: Jane
2 Turnbull, League of Women Voters.

3 MS. TURNBULL: Good morning,
4 Commissioners, Staff; I'm Jane Turnbull; I'm here
5 on behalf of the League of Women Voters of
6 California.

7 We are interested in the renewables
8 portfolio standard. We certainly support the 20
9 percent by 2010. On the other hand, we also
10 acknowledge the fact that renewables are only one
11 facet of the total energy portfolio of the state,
12 and really need to be looked at in the context of
13 the whole, not in and of itself.

14 And I think the same thing needs to be
15 said of renewables by themselves. They also have
16 to be looked at in terms of a balanced mix and a
17 balanced portfolio.

18 With that in mind we are concerned about
19 the emphasis on the emerging renewables funding
20 and the exclusive set-aside for the million roofs
21 legislation.

22 We do think that there were problems
23 with the original legislation in the sense that
24 energy efficiency was not really incorporated as a
25 criteria in the installation. And energy

1 efficiency is part of the balance mix that needs
2 to be looked at.

3 We do think that performance-based
4 incentives are also a requirement that need to be
5 considered when photovoltaics are going to be
6 supported by state funds.

7 So I think the program that has been
8 laid out makes fairly good sense, but I think it
9 needs to be looked at in terms of a broader whole.

10 One of our other concerns is that
11 distributed generation is certainly an important
12 part of the loading order that the state has come
13 up with. Distributed generation includes
14 cogeneration and combined heat and power. The
15 emphasis on distributed generation exclusively as
16 solar is something that we think is something of a
17 mistake.

18 Thank you.

19 PRESIDING MEMBER GEESMAN: Thank you,
20 Jane. Andrew Kruse.

21 MS. DOUGHMAN: Mr. Kruse has a
22 presentation.

23 MR. KRUSE: Thank you very much for this
24 -- letting me speak to you today. My name is Andy
25 Kruse. I'm co-founder and Vice President of

1 Southwest Windpower. We are also a small wind
2 turbine manufacturer.

3 My presentation is just a little bit of
4 background about who we are because this is the
5 first time I've spoke here. And also to kind of
6 give our position of what we think is going on.

7 First of all, also I want to say that
8 the Committee has done a tremendous job of
9 bringing these notes together. I've been very
10 involved in the Arizona programs, as well. And
11 gone through the similar programs. And I'm very
12 pleased to see how California's really continuing
13 to take the lead in renewables.

14 Briefly, our company was founded in
15 1987. We have about 62 employees in Flagstaff.
16 And we're considered the largest manufacturer of
17 400 3,000 watt wind generators. And in the last
18 12 years of our business we've produced about
19 85,000 small wind generators.

20 We continue to produce about 1000 wind
21 generators a month out of Flagstaff, and they're
22 shipped all over the world. I think I got a
23 couple slides on that.

24 Our single largest market, however, is
25 the State of California. Our business primarily

1 historically has been focused on off-grid
2 applications where these incentive programs and
3 things were really not applicable.

4 But as we grow our business we are
5 moving more and more into the grid-connected
6 market. We see a tremendous opportunity there,
7 and I want to talk a little also about that,
8 what's going on in that marketplace.

9 You'll find our products primarily
10 combined with photovoltaics. Some of our largest
11 customers, our distributors are like BP Solar. So
12 you'll find them in hybrid from Navajo -- the
13 Navajo Reservation to the Maldives Islands.
14 You'll find our products, like I said, in every
15 corner of the world, primarily for battery-
16 charging applications.

17 And specifically in California you'll
18 find them more and more, again, in the offgrid
19 application. Also on mountain top repeater sites.
20 The lower corner there is a mountain top hybrid
21 system using both PV and wind together to run
22 cellular systems.

23 But the success of our business here has
24 really done very very well, and we're very pleased
25 to be here.

1 Small wind comes in all sizes. And I
2 think that's one thing that's really important for
3 everyone to understand, is that ranging from the
4 littlest 400 watt up to 50 kilowatt, which is
5 really pretty much in the California's definition,
6 and all of them have different types of towers and
7 designs and applications.

8 And I think it would be great if there
9 was a way that California could look at all
10 technologies and say, you know, there's an
11 opportunity there for small wind.

12 There's a lot of changes that are going
13 on in the industry, as well. I've been doing this
14 for over -- well, close to 20 years now. And in
15 the last just few years I have seen a change in
16 small wind technology like I've never seen before.

17 Today -- and just a few years ago there
18 was just a handful of small wind turbine
19 manufacturers. Today there's more than 70
20 producers of machines under 50 kilowatts. And
21 we're seeing this trend every day, that there's a
22 new design, new product out there.

23 The emphasis is really on what the
24 people have been looking for. And that's what our
25 emphasis has been, as well. We've listened to our

1 customers and we've found the results are new
2 designs that really meet their needs.

3 These are machines that are much
4 quieter, more reliable. They don't necessarily
5 require taller towers. And certainly much less
6 expensive. You'll see next year we'll be
7 introducing new products that will easily produce
8 power for about 10 cents a kilowatt hour installed
9 before any rebates.

10 And these kind of changes in the
11 industry I think are tremendous. And what we're
12 looking for, of course, is that support from the
13 state to help us with the development of that
14 market.

15 In California we all know there is a
16 great deal of available resources here. It's
17 really the founding state when it comes to wind
18 energy; perhaps even renewables, in general. And
19 we'd like to see that continue with the incentive
20 programs.

21 So, what we're asking for is basically
22 letting the customer decide. There is a lot of
23 opportunity for small wind. There's a lot of
24 places where it won't work. But there's those
25 people that live in those rural areas, as Pete's

1 presentation had clearly demonstrated, that small
2 wind can work very very well.

3 And I think it's a cost effective
4 solution. And I believe the market is great for
5 the State of California. And I thank you.

6 PRESIDING MEMBER GEESMAN: Thank you
7 very much. Can I ask what your permitting
8 experience has been in California localities?

9 MR. KRUSE: Fortunately, in our offgrid
10 market it's really pretty nonexistent. People
11 just basically put them up.

12 PRESIDING MEMBER GEESMAN: Yeah.

13 MR. KRUSE: In the ongrid, we do have a
14 number of machines now that are connected to the
15 grid. And the process has been relatively simple,
16 primarily because our towers are usually between
17 60 feet and lower. We're in the 40 to 60 feet.

18 Some of our new products, for example,
19 they're designed to fit specifically on 35-foot
20 towers.

21 PRESIDING MEMBER GEESMAN: Okay.

22 MR. KRUSE: So, we're trying to, you
23 know, find that niche with the market by looking
24 at, you know, what are the requirements.

25 PRESIDING MEMBER GEESMAN: Well, thanks

1 very much for your comments. Commissioner
2 Pfannenstiel.

3 ASSOCIATE MEMBER PFANNENSTIEL: Just a
4 question. Your comment about small wind is cost
5 effective and adds value to photovoltaics. I
6 assume you've done some economic analysis that
7 talks about size of wind and how you combine it
8 with PV.

9 MR. KRUSE: Yes.

10 ASSOCIATE MEMBER PFANNENSTIEL: It would
11 be interesting to me to look at sort of the sizes
12 you're talking about between the two. So, if you
13 have something like that that would be available,
14 I'd like to see that.

15 MR. KRUSE: I don't have it with me, but
16 I would love to send you something.

17 ASSOCIATE MEMBER PFANNENSTIEL: Thank
18 you.

19 MR. KRUSE: Yes. Just quickly, I have
20 just a few brochures I'll just leave with you.
21 They have some technical information in them for
22 you.

23 PRESIDING MEMBER GEESMAN: Great. Thank
24 you very much. Mark Johnson, Golden Sierra Power.

25 MR. JOHNSON: Good morning. I'm Mark

1 Johnson with Golden Sierra Power.

2 I just wanted to make a few comments
3 regarding the investment plan, mainly regarding
4 the Solar Initiatives program.

5 A couple things that I wanted to comment
6 about, mainly about the flexibility. I represent
7 now a large German panel manufacturer that will be
8 distributing. And we're looking at developing
9 manufacturing facilities here in the western part
10 of the United States using new technology and
11 processing some of the things we've discussed in
12 the past.

13 My concern with flexibility is that it
14 sends a message to manufacturers who are coming in
15 and developing new programs that California is not
16 committed to spending dollars over a long period
17 of time. And with that message it makes it
18 difficult for us to come in and spend up to \$100
19 million to create a silicon ingot processing plant
20 and panel manufacturing plant within this region
21 in California, whether it be in California or even
22 here in the western United States, to support the
23 infrastructure needed to meet these goals.

24 My concern, when I listen to the
25 presentations, is that we're really missing out on

1 trying to build the infrastructure needed to
2 support this million solar initiative program.

3 We're seeing that in the cost of what
4 we're paying for panels today. Yes, we are seeing
5 a cost increase. But what we're seeing is
6 California catching up to the European and
7 Japanese market, to what they were willing to pay.
8 And those costs were really established based on
9 the incentives that were being provided in those
10 countries.

11 And so I would really recommend that
12 although I do support some flexibility, but that
13 the Commission and the PUC send a message out that
14 they are committed to the PV industry over a long
15 period of time so that we could come in and
16 establish those large amounts of capital to meet
17 that infrastructure.

18 One of the other comments I'd like to
19 make regarding the performance-based incentives.
20 As you know, I've been fairly involved in trying
21 to develop a program. One of the things I think
22 that's really lacking is the consumer's ability to
23 obtain funds based on a performance-based
24 incentive, to -- either through security of those
25 funds.

1 And so I would recommend that the PUC
2 and the CEC work together in trying to figure out
3 a way to change the legislation, or change the
4 rules that would allow the utilities to provide
5 some sort of financial lending mechanism to these
6 individuals for PVI type programs coming up.

7 I think the legislation now bans -- or
8 prohibits us from doing that, where some states
9 have legislation within the utility guidelines
10 that allows utilities to lend that. And I think
11 that would life some of the issues that we're
12 dealing with PVI.

13 I know one of the problems that I see
14 directly dealing with the PVI is the fact that the
15 dollars and the data we're using is based on solar
16 radiation availability that is not readily
17 available within the state.

18 Our studies have shown, just for
19 example, you need 1860 watts per square meter --
20 or watts per kilowatt. We're only getting in the
21 average in the state somewhere in the 1600 range.

22 And so to make these things viable and
23 match out with the rebate that we're presenting,
24 we've got to figure out a way to build these
25 systems and present to the consumer as we go

1 forward a foundation or a basis that they know
2 they're going to get what they're going to pay
3 for.

4 Today if they go in and put a PVI in and
5 they think they're going to get 280, they're not
6 even going to get close. And it's simply because
7 the solar radiation is not available based on that
8 amount of money within the area.

9 And then to close, I would actually --
10 I've been involved in 0403 -- 17 for the last
11 couple years since it began, and with the changes
12 with SB-1 going dying, and with the changes in how
13 things could possibly come out, I would encourage
14 the CEC to be very proactive with the PUC in that
15 procedure in establishing that program. Because
16 they have a lot more experience that I'm finding
17 in dealing with these issues than the PUC does in
18 dealing with that.

19 And if we wish to have a good program I
20 think that your participation is going to be
21 extremely needed in that position.

22 PRESIDING MEMBER GEESMAN: Thanks for
23 your comments, Mark. I don't think SB-1 is dead,
24 though. It has not yet received final action --

25 MR. JOHNSON: Right, right, but anyway,

1 somewhere we're going to get some program, but I
2 would still encourage you to be very proactive,
3 more today than in the past, with the PUC. And
4 especially with 0403 -- 17 with what's -- if it
5 does come down to that being the procedure that
6 gets the million solar program in place.

7 PRESIDING MEMBER GEESMAN: Point noted.

8 MR. JOHNSON: Thank you.

9 PRESIDING MEMBER GEESMAN: Thank you.

10 Steven Kelly, Independent Energy Producers.

11 MR. KELLY: Thank you, Commissioners;
12 Steven Kelly with the Independent Energy Producers
13 Association.

14 I actually want to echo some of the
15 thoughts that Les Guliassi put out on the table
16 today. And when I take a look at the substance of
17 what the staff has put together in this report, it
18 really strikes me that it's kind of based on past
19 history. And I think the past history, in terms
20 of the RPS implementation, is relatively unique.

21 I think the procurements that have taken
22 place have been ones that have been grabbing the
23 low-hanging fruit. You find a lot of wind, some
24 small natural gas, not a lot of big geothermal
25 and so forth.

1 And I would echo a cautionary note to do
2 a major shift of funding in the absence of having
3 a few more experiences in a broad-based RPS
4 auction. And I think some of those are going to
5 be taking place in 2006 where we might get a
6 better indication of the extent to which you need
7 to retain money in the supplemental energy
8 payments account to make those worthwhile.

9 I think it's just too soon right now to
10 use the historical trends to project forward to
11 what's going to happen there.

12 The approach that the Commission has
13 traditionally take on this has been to allocate
14 certain funds, and then if they're unused, roll
15 them into accounts where they can be more useful.
16 And I actually think where we are today that's a
17 better principle to apply to the planning process.
18 That it gives you the flexibility that Les was
19 talking about, and I think the industry would like
20 to see, to allocate the funds where you would
21 want, but it also sends the signals now that you
22 are prepared to allocate moneys broadly across a
23 variety of programs, and then reallocate them if
24 not needed.

25 PRESIDING MEMBER GEESMAN: There are

1 some statutory restrictions on that, though.

2 MR. KELLY: I think for the new, yeah;
3 your staff mentioned that. I mean right now I
4 suspect that's going to feed into one of my other
5 recommendations. The issue of sounds like you're
6 going to need legislation to overcome some of the
7 transferring of money. So I think we need to take
8 that on as a separate issue.

9 It kind of feeds a thought that I had
10 when I had reviewed the staff -- and I have not
11 had time to fully review this document. But it
12 might be helpful from a work product perspective
13 to present a renewable plan based on the existing
14 statutory requirements as kind of chapter one.

15 And then to the extent that you want to
16 talk about recommendations on how to do a plan
17 based on modifications in the Legislature, that
18 could be chapter two.

19 Things are getting kind of melded here
20 and this plan seems to presume a lot of changes
21 that may or may not occur, particularly if they
22 require legislative changes.

23 So it might be, from a planning document
24 perspective, helpful to break that out and do a
25 plan based on what you know today and what you

1 have to do. And then do a plan on what you would
2 like to do so that we can see the difference.

3 One of the things that strikes me in
4 this is I would like to see an analysis of kind of
5 the cost per megawatt on a capacity basis, or cost
6 per megawatt hour that is associated with the
7 transfer and funding. Because there's a
8 tremendous amount of money being transferred, as I
9 understand it, from the supplemental energy
10 payments that are in the RPS, the new stuff, to
11 the emerging.

12 I have some concerns that we're going to
13 reach the RPS goals that we've laid out under the
14 track that we've taken. Your report points out
15 that from a net systems power perspective we seem
16 to be going backwards.

17 And I'd just remind the Committee,
18 politically and otherwise, when the aura of the
19 million solar roofs initiative dies, which it will
20 either because gas prices drop to \$2 at the pump,
21 or because we enter into a war in the northeast or
22 Turkey or wherever, something is going to take
23 that off the front pages.

24 But what people do expect, policymakers
25 and public, is that we meet the RPS requirements

1 because they know that that results in clean air
2 and cleaner air.

3 And ultimately in the next five years
4 people are going to be looking at how do we do in
5 terms of improving the net system power. And
6 that's where one of the focuses should be, is
7 making sure that the dollars go to insuring that
8 our net system power, as a total, is improving.

9 And the analysis that I think is missing
10 here, that I haven't seen yet, is one that shows
11 how we're going to get there, but through these
12 reallocations proposed by staff.

13 So I just throw that out as something to
14 keep in mind in terms of developing this work
15 product. So, thank you.

16 PRESIDING MEMBER GEESMAN: Thank you,
17 Steven. Matt Freedman from TURN.

18 MR. FREEDMAN: Thank you very much,
19 Commissioners. Matt Freedman here representing
20 TURN. I only have a few comments today because I
21 understand, although I missed the beginning of the
22 session today, Commissioner Geesman, that you
23 mentioned taking a step back on some other
24 recommendations in the draft report regarding the
25 market price referent and the reverse auctions.

1 But let me start out by talking about
2 the allocation issues. The report proposes a
3 reduction in allocation to the renewables
4 portfolio standard account suggesting that there
5 should be \$266 million over the 2007 to 2012
6 period.

7 I'd like to echo some of the comments
8 that Steve Kelly just made. I am concerned about
9 whether or not there's going to be sufficient
10 funds available. The problem is that we really
11 don't know what the draw on that fund is going to
12 be. And the report suggests that high gas prices
13 mean that we face little risk of seeing any
14 significant pull on the fund.

15 I'd just like to point out, of course,
16 gas prices do fluctuate. We see forwards of \$10
17 to \$12, but we've seen spot prices the last week
18 of \$6 to \$7. Where are they going? I don't think
19 anybody really knows. But if gas prices fall
20 significantly from the forwards that we're seeing
21 today, then it's easy to imagine a market price
22 referent under the existing RPS program where
23 there's going to be a few projects that are going
24 to need money. And it won't take very many
25 projects to create a significant draw on the

1 program.

2 For example, a single 20-year contract
3 with a 200 megawatt geothermal facility priced at
4 1 cent per kilowatt hour over the market price
5 referent would require \$315 million nominally over
6 the term of the 20-year agreement. I just point
7 that out for reference purposes so we understand
8 that a small number of projects could come in for
9 a very large amount of money.

10 PRESIDING MEMBER GEESMAN: It's a ten-
11 year program, though, isn't it, Mr. Freedman?

12 MR. FREEDMAN: The Energy Commission is
13 limited, under statute, from awarding funds over a
14 period of greater than ten years, but if there is
15 a 20-year contract many parties have suggested to
16 this Commission that the full 20-year above-
17 market-cost be paid, but over a ten-year
18 timeframe.

19 And the Public Utilities Commission has
20 agreed with that position. Has urged this
21 Commission to take that approach when supplemental
22 energy payments are awarded for contracts of
23 longer than ten years.

24 We do support providing flexibility
25 because of the uncertainty, not only with respect

1 to the RPS program, but also with respect to the
2 emerging renewables program and how solar energy
3 support is going to be collected and allocated.

4 TURN is a supporter of the solar energy
5 programs that this Commission has administered.
6 We think the Commission's done an excellent job.
7 And we look forward to helping shape the next
8 iteration of this policy, the California Solar
9 Initiative, or million solar roofs, or whatever
10 name it's going to have when it comes to fruition.

11 And we think it's critically important
12 to insure the continued availability of rebates
13 and to make sure that there is no cessation in the
14 availability of these funds at any point.

15 And so providing more money, I think the
16 Commission has been pretty innovative in how it's
17 insured money's been available up until now.
18 Clearly more money is going to be needed. But we
19 also don't know the method of collection for the
20 next number of years. And flexibility will be key
21 to insuring whether or not the recommendations in
22 this report and the allocations should remain over
23 time.

24 We're also concerned about with respect
25 to the allocation on the renewable portfolio

1 standard program about possible price escalation
2 in renewable energy markets that the Commission
3 needs to be aware of. There are widely reported
4 shortages in wind turbines. Wind turbine prices
5 continue to skyrocket at the manufacturer level.

6 There have been increases, of course, in
7 steel prices and labor prices. We've been hearing
8 a lot of reports regarding price escalation
9 related to the rebuilding efforts in the wake of
10 the hurricanes in the Gulf States.

11 All of these are potentially driving
12 renewable energy prices higher. Again, it argues
13 for the need to be cautious about assuming the
14 lack of draw on the RPS program account as we go
15 forward, especially given we have three
16 solicitations that are ongoing right now from the
17 major IOUs. Results haven't yet been reported
18 from that.

19 And as I indicated at the beginning, I
20 understand that the Commission may be taking a
21 step back on making formal recommendations with
22 respect to revisions to the RPS program, the
23 market price referent, reverse options. We have
24 serious concerns about those two proposals. I
25 have articulated some of our concerns during the

1 IEPR hearings. I will not do again today. If
2 that, in fact, is where the Commission is headed
3 I'd be happy to submit something in writing to
4 explain our views more fully.

5 And would only note that to the extent
6 that there were such major revisions it would
7 require legislation. And hope that this
8 Commission would want to work with others and the
9 PUC on any such effort.

10 So, those are my commends. Thank you
11 very much for your time.

12 PRESIDING MEMBER GEESMAN: Thank you.
13 Lori Glover.

14 MS. GLOVER: Good morning,
15 Commissioners. My name is Lori Glover; I'm with
16 S.O.L.I.D. USA. I'm here actually with a little
17 bit different request. So, first of all, let me
18 explain the technology and then you can understand
19 where I'm coming from.

20 What we are asking today is that we be
21 included in any incentive program that goes
22 forward in California. The technology that my
23 company has is commercial-scale, solar-cooling air
24 conditioning and heating and hot water.

25 Not quite the same as solar hot --

1 residential or domestic hot water systems that you
2 see normally here in the U.S. There are a handful
3 of these systems currently in the U.S. for big hot
4 water load users. And a few of them now have air
5 conditioning systems in place. The Audubon
6 Society, or Audubon Center, excuse me, in L.A. I
7 believe has recently installed; a couple others
8 here in California.

9 We opened our company in 2005 in
10 Arizona. We're installing our first project air
11 conditioning and heating with the next couple of
12 months over there. Are now looking to move our
13 business into California as we see this to be
14 pretty critical to what we're doing.

15 The technology comes from Austria, a
16 company that's been in business since 1992. And
17 they've done hundreds of large-scale, thousands of
18 square feet of solar collectors. Primarily for
19 big district heating systems, which we don't do
20 much of here in the U.S.

21 We see this company, S.O.L.I.D. GMBA,
22 just now expanding into China and the U.S. Here
23 in the U.S. we see the west and the southwest as
24 being the primary market of the company for air
25 conditioning, because we have a lot of -- it's hot

1 here and we have lots of sun here.

2 Let me start by saying that one of the
3 questions I always get asked by regulators is why
4 can't you be treated like solar hot water. The
5 problem with going in as a solar hot water
6 producer is commercial scale cooling and heating
7 are a little bit more expensive than the typical
8 hot water system. You have to construct them to
9 produce higher degree water so that you can run
10 things such as chillers. And that and the chiller
11 and the entire system that is involved, you don't
12 just put an air conditioner up like you do in a
13 home; you have chillers and pumps and boilers and
14 all sorts of things, so it's a pretty complex
15 system. So, it's more expensive than just a
16 standard panel that you put up for hot water.

17 The second question I get asked is, you
18 know, why is this an issue for the electric world.
19 Well, the reason it's an issue for the electric
20 world is the systems actually displace electricity
21 directly. So that's a little bit different than
22 just a hot water system that displaces electricity
23 only where there's electric service only. We
24 displace electricity whenever we put a system in
25 that includes cooling.

1 And that displacement is a firm
2 displacement. We don't have issues, we have
3 internal storage, it's pretty reliable system.

4 So these are systems that have been
5 operating for years that we're trying to bring
6 into the U.S. but we need a little bit of help
7 from the regulators. And, frankly, I said this is
8 like throwing a dart at the map, because where do
9 you start in California. Any day in any city
10 there's something going on, you know, related to
11 energy.

12 So, we're here. We've filed some
13 comments in the 2005 proceeding. We will file
14 comments in this proceeding. We're trying to look
15 to you guys to get some help as how, you know,
16 what's the best way to move into California.

17 This is a technology that we believe is
18 going to be quite cost effective. It also works
19 well with CHP, making it even more cost effective.
20 So we think there's a spot for it here in
21 California.

22 What we've done so far is we started in
23 Arizona; that's where we're based. The Commission
24 there instituted a pilot program to look at solar
25 cooling and heating. That's now, we hope, going

1 to be rolled into a standard green credit purchase
2 program for the major utilities. We believe this
3 week Arizona Public Service will be filing a new
4 program that includes this technology.

5 The incentive for our technology is
6 actually going to be performance-based, it's going
7 to be a feed-in tariff. That works quite well
8 with this technology because since it's commercial
9 scale, generally we put the systems in and we own
10 them and operate them for customers. We're more
11 like an energy provider. We don't want them to
12 mess it up, so we just want to sell them energy.
13 And we do that under a long-term contract. And we
14 meter the energy delivery. Therefore, a feed-in
15 tariff, you know, is a pretty good fit for us.

16 We think that this market could be huge.
17 It's already pretty big in Europe, and they're
18 looking at, without really any focus. Now they're
19 looking at focusing on it. They're thinking they
20 can meet 25 percent of their entire portfolio
21 standard with heating and cooling systems.
22 Renewable, not just solar. But they have more
23 biomass there and we have more sun here, so.

24 Also, in the last few years that this
25 has been a focus in Europe the costs have come

1 down quite a bit. They will be high here to start
2 with since we will be importing until we set up
3 manufacturing, or until companies get going here
4 in the U.S. But even at the relatively cost
5 effective prices we are now, we really think these
6 systems could drop 50 percent in cost in the next
7 ten years.

8 So, any questions?

9 PRESIDING MEMBER GEESMAN: Thank you
10 very much. Commissioner Pfannenstiel.

11 ASSOCIATE MEMBER PFANNENSTIEL: You
12 mentioned your experience in Europe. Where in
13 Europe, Germany?

14 MS. GLOVER: We're actually based in
15 Graz, Austria. And I had the joy of visiting
16 there Arnold Schwarzenegger Stadium. We're based
17 in the city that he grew up in. And the largest
18 system today is actually on Arnold Schwarzenegger
19 Stadium there.

20 So the company is based in Austria.
21 They have no sun there. We go there and we say,
22 okay, it's raining, it's cloudy and these systems
23 are working. This is pretty neat. It's cold. We
24 can do this, you know, definitely in the U.S.
25 southwest.

1 So the company is based in Austria and
2 it's been there since 1992.

3 ASSOCIATE MEMBER PFANNENSTIEL: And
4 that's been your largest market in Europe, has
5 been in Austria?

6 MS. GLOVER: Well, it's kind of
7 interesting. I think if you look at the numbers,
8 Germany my have larger total number, but per
9 capita Austria is actually the largest user of
10 solar/thermal in the EU.

11 But we've also -- we've done projects, I
12 think, in 12 countries, how many countries --
13 quite a few in Greece.

14 ASSOCIATE MEMBER PFANNENSTIEL: Thank
15 you.

16 PRESIDING MEMBER GEESMAN: Thank you
17 very much.

18 MS. GLOVER: Thank you.

19 PRESIDING MEMBER GEESMAN: Okay, I've
20 got a list of people on the phone that want to
21 speak. First one up is Steve Munson from Vulcan
22 Power.

23 MR. MUNSON: Thank you, Commissioner.
24 Can you hear me appropriately? Is it too loud or
25 too soft?

1 PRESIDING MEMBER GEESMAN: No, it's just
2 fine, Steve.

3 MR. MUNSON: Thank you, sir. We have a
4 number of comments which we will be putting in
5 writing, so I'll just hit the major points.

6 We are concerned that a decision needs
7 to be made on exactly how the SEP program for
8 existing will deal with contracts that are greater
9 than ten years. We agree with the TURN position
10 and the PUC position, as we understand it, that a
11 20-year contract would be paid over a ten-year
12 period.

13 Item two. We would appreciate a
14 decision in the near term about how projects that
15 are phased in, beginning with 30 or 60 megawatts
16 baseload, would be dealt with in terms of deciding
17 what the appropriate payment schedules are, and
18 which bucket the future payments would be made out
19 of.

20 For example, projects may initially come
21 online in '07 or '08 with additional follow-on
22 projects in '09 or '10. And we'd like some
23 clarity on that point.

24 Item three. We disagree with the CPUC
25 report that was alluded to earlier that something

1 like 60 percent of demand will be met by wind, and
2 30 percent, or some number like that, by solar.

3 Historically, roughly two-thirds of the
4 total power has been produced by baseload
5 geothermal and biomass. We see nothing to
6 indicate, except for a possible shortfall in SEP
7 funds, that the historic trend will be changed.
8 We believe that geothermal and biomass will meet
9 half to two-thirds of the total load in terms of
10 the total output.

11 We believe that any SEP award should be
12 guaranteed and not subject to any later reduction
13 or unavailability of funds. A risk that the funds
14 won't be available could affect the financing of a
15 facility.

16 It's our counsel's position at Milbank,
17 Tweed, that the SEP award process could stand some
18 clarification; determine whether payments will be
19 made to utility in trust for payment to the plant
20 owner.

21 We are interested to know whether we
22 could get some clarification on whether or not a
23 plant owner would receive payments for lost output
24 if a generator could have delivered but doesn't
25 due to force majeure. It's a minor issue, but

1 does have need for clarification.

2 There's this over-arching issue that
3 affects all stakeholders about confidentiality of
4 contracts. Having listened to many workshop
5 comments in the past, you know, it's kind of like
6 the developers have concerns that competitors
7 would get their contract data. Utilities seem to
8 have concerns that transparency would result in a
9 sellers' control of the market. And then
10 obviously yourself, Commissioner, and others are
11 concerned about how to set proper policy if you
12 don't have the hard data, you know, regarding the
13 contracts.

14 I don't know, you know, what the
15 solution is, but it needs some resolution and
16 soon. We certainly agree with you.

17 We don't believe that any of the
18 potentially available funds for other uses should
19 go to other uses, in fact, other than existing
20 renewables. We don't believe that there's any
21 proof that there's a substantial near-term
22 reduction coming from taking funds away, or
23 keeping funds from existing renewables, putting
24 them into any of the emerging technologies.

25 Clearly the bigger bang for the buck

1 comes from putting every dollar within the program
2 into existing that's available, in addition to the
3 efficiency program, of course. And we certainly
4 don't favor any kind of allocation of additional
5 funds to emerging.

6 We certainly agree with the earlier
7 utility, with Les' comments, that this may not be
8 the right time to makes changes just as the
9 progress is getting underway. We certainly would
10 appreciate no change in the MPR process and no
11 move to a competition auction.

12 You know, if that were to take place, it
13 just doesn't seem that it would be fair to make
14 such a change on any bids that have been made in
15 the past into any of the RPS or other project
16 contract queues. Parties have made their
17 decisions about how to bid and expended
18 substantial money to do that. And could
19 encounter, you know, major problems if there's a
20 change in the program just as it's starting to get
21 on track.

22 That concludes our overview comments.
23 We appreciate the chance to comment. Do you have
24 any questions?

25 PRESIDING MEMBER GEESMAN: No, I don't

1 think so. Thank you, Steve.

2 MR. MUNSON: Thank you for the ability
3 to comment.

4 PRESIDING MEMBER GEESMAN: Next person
5 up is Tan Hunt. Okay, maybe he'll come back.
6 John Galloway, Union of Concerned Scientists.

7 MR. GALLOWAY: Good morning. Appreciate
8 the opportunity to participate by phone. I think
9 that the staff has done a really good job in
10 looking at how the funds are going to be spent for
11 the renewable energy program over the next five
12 years. I want to focus my comments today on the
13 RPS subaccount in the program.

14 It seems to me that, you know, in
15 structuring a fairly substantial shift in the RPS
16 program we need some assurance that we're going to
17 get the same or greater amount of megawatts
18 developed in the state, you know, for the same
19 amount of public funds that we're spending. And
20 not sacrifice this goal to achieve, you know, a
21 supposed simplicity in program.

22 You know, acknowledging that there are a
23 substantial number of challenges to be overcome in
24 the program and in the process. You know, we've
25 had a lot of discussions during the IEPR workshops

1 about how to start addressing these challenges.

2 But as we do that I don't want to see us sacrifice
3 the overall goals of the program.

4 And I do appreciate staff highlighting
5 in the investment plan draft what the program has
6 accomplished so far, that we've seen the utilities
7 signing contracts for up to and over 1700
8 megawatts of new renewables. That says to me that
9 somewhere in this process we are doing something
10 right.

11 And it doesn't strike me that the
12 proposed auction format would reduce the
13 complexity overall in the program. And I can
14 offer some more written comments next week on the
15 auction format. And maybe I would want to
16 understand the earlier recommendation by
17 Commissioner Geesman to either remove the
18 discussion about the MPR or the removal of the
19 MPR. No one understands really what I should be
20 responding to in written comments.

21 PRESIDING MEMBER GEESMAN: Okay, let me
22 jump in there then, John.

23 MR. GALLOWAY: Okay.

24 PRESIDING MEMBER GEESMAN: And I don't
25 want to foreclose you from including it in your

1 comments. But I think it might be better poised
2 to activities that we'll undertake in 2006.

3 The Committee draft of the Energy Report
4 recommends that we and the CPUC jointly review
5 progress in the program, including the discussion
6 of either the reverse auction or changes to the
7 MPR process, in that we look very closely at the
8 2005 solicitation before proceeding with that
9 review.

10 MR. GALLOWAY: Thank you for the
11 clarification. I think that makes very good
12 sense. So I will offer some comments and thoughts
13 on that.

14 But I think the thing that kind of
15 remains in the report is the idea that, you know,
16 the MPR can remain as a reasonableness check that
17 doesn't necessarily trigger the same interactions
18 with the supplemental energy payments. And I
19 think we -- there are some questions that need to
20 be addressed around that process, either in this
21 report, or as staff thinks about this through the
22 2006 review process that you just mentioned, you
23 know, such as how is that number chosen.

24 You know, if a lot of time is being
25 spent in workshops and comments and formal and

1 informal discussions about how to construct the
2 MPR, if we're still going to use a reasonableness
3 benchmark I think there are a lot of unanswered
4 questions about how we're going to simply that
5 process, while at the same time not sacrificing
6 the need for some kind of benchmark that is
7 applied against the contracts the utilities are
8 signing.

9 I think the auction concept is certainly
10 interesting, but I think that at least for -- you
11 know, if this is tried in 2007 there needs to be
12 some kind of an offramp, you know, such as
13 reverting back to the current scheme rather than
14 just, you know, ending up in an experiment that
15 doesn't necessarily produce the results that we
16 want.

17 And kind of taking a step further, Mr.
18 Guliiasi's point about the flexibility of
19 reallocating funds between programs, and the need
20 to make those adjustments in the future. I think
21 that's also important.

22 And --

23 PRESIDING MEMBER GEESMAN: Well, let me
24 say there, John, that I would encourage you and
25 any of the other parties that have a particular

1 attachment to the current MPR SEP structure, to
2 try to address the role that you believe price
3 competition should play in the program; and the
4 extent to which you think that its current opaque
5 status is able to achieve whatever role you
6 attribute to price competition.

7 MR. GALLOWAY: Sure. I think that's a
8 fair point. I've, you know, certainly already
9 made that before, and I think that's true on both
10 sides of the equation, regardless of the design of
11 the program.

12 And I don't get the sense from reading
13 the draft report that that question is necessarily
14 answered. I think there's kind of a de facto
15 assumption that changing to another structure will
16 increase transparency. Maybe some more discussion
17 on that would be warranted. Or maybe that's
18 something that will emerge from the 2006 review
19 process. So I think that's a point that I will
20 heed in making further comments.

21 And a couple final points. In looking
22 at how the supplemental energy payments are
23 structured, I think a lot of the staff's
24 recommendation is predicated on the fact that the
25 funds haven't been used. I think it was Mr. Kelly

1 who pointed out that you are probably going to see
2 some of the lower cost projects being picked first
3 in the early years. And that the need for the
4 funds ill begin to emerge in later years of the
5 program.

6 And so I'm just urging you, you know,
7 not necessarily to abandon the idea of reducing
8 the amount that's allocated to the RPS fund
9 program, but going back to the earlier point about
10 allowing some flexibility to adjust as needed.
11 You know, not to say that we should immediately go
12 back to allocate all of the funds to the RPS. But
13 I think I'm seeing a somewhat concerning trend
14 towards putting more and more eggs in the emerging
15 renewables basket.

16 And so, you know, is 38 percent the
17 right number for RPS? I don't know. I think
18 allowing for some review and adjustment in the
19 future is appropriate.

20 My final comment's related to auction;
21 I'll save those for written. And understanding
22 that we'll be looking at the details further. And
23 I appreciate the opportunity to provide comments
24 today.

25 PRESIDING MEMBER GEESMAN: Thank you,

1 John. Kip Kunts, Seawest Windpower --

2 MR. KUNTS: I have no further comment at
3 this time. I just wanted to address what one
4 gentleman mentioned before about the rising cost
5 of windpower on the manufacturers' side. I'm from
6 Seawest Windpower.

7 And that's one thing I think the
8 Commission should take into account is the
9 funding. The fact is prices of wind turbines have
10 gone up dramatically.

11 And that's all I have.

12 PRESIDING MEMBER GEESMAN: Thank you,
13 sir. Joe Klobberdanz, SDG&E.

14 MR. KLOBERDANZ: Good morning,
15 Commissioners. As you may know or may not know, I
16 prefer to be there in person when I'm going to
17 address you. And I very much appreciate your
18 making this opportunity available in this way
19 today. I simply couldn't get there today.

20 Matt Freedman and Les Guliassi, John
21 Galloway and indeed, Commissioner Geesman, have
22 all kind of touched on the two themes that I
23 wanted to speak to, and that has to do with
24 recommendations regarding the MPR and the auction
25 process.

1 I do think we need to see a little more
2 about how these things are working, especially the
3 SEPs, since we haven't really given any away to
4 speak of. And before we make decisions about
5 changing them.

6 I do sense, as my colleague from IEP
7 suggested, that we may be seeing different pricing
8 coming in in bidding in the near future. It's
9 unknown. We're all learning here.

10 It's certainly premature to declare the
11 current methods with respect to MPR and the SEPs
12 allocation of funds, certainly premature to
13 declare either one of those in need of repair in
14 our view.

15 So I thank you very much for the
16 opportunity. We'll go into a little more detail
17 in written comments, just so you have them for the
18 record. Thank you.

19 PRESIDING MEMBER GEESMAN: Thank you,
20 Mr. Kloberdanz. Jack Pigitt, Calpine.

21 MR. PIGITT: Yes, good morning,
22 Commissioner. We think that it would be a mistake
23 to reduce the allocation of funds to the RPS at
24 this point. Right now you really only have the
25 2004 RPS solicitation and a few contracts that

1 were signed outside the solicitation to go by.

2 In our opinion the 2004 solicitation was
3 not indicative; many renewable developers had just
4 begun to gear up and meet the RPS.

5 And in this draft report I'm looking at
6 table ES-1. The reduction in the new, or I guess
7 in the renewable portfolio standard funding level
8 amounts to 26 percent if I'm reading this
9 correctly. And I think it's going to be viewed in
10 the investment community as a reduced commitment
11 by the State of California to the RPS program.

12 And I believe it's a mistake at this
13 point. You know, you have some aggressive goals
14 to try to reach 20 percent by 2010. And, you
15 know, I think it's fine to do some reallocation,
16 but this is a huge amount. And I would at least
17 wait until there's sufficient projects under
18 construction so that you're reasonably satisfied
19 that you're going to meet the goal.

20 My other recommendation is not change
21 the procedure with the market price referent and
22 so on at this point because everybody's just now
23 gotten to the point where they understand it. And
24 I would at least go through a couple more
25 solicitations under the existing structure before

1 looking at any changes.

2 Those are my comments.

3 PRESIDING MEMBER GEESMAN: Thank you,
4 Jack. Is there anyone else here in the audience
5 who cares to address us? Yes, sir.

6 DR. HAMMON: Good morning; my name's Rob
7 Hammon from ConSol. Good morning, Commissioners
8 Geesman and Pfannenstiel. Thanks for the time to
9 address you this morning.

10 I just want to mention that we support
11 the staff report and appreciate all the hard work
12 that's gone into it.

13 We support the notion that you're
14 supporting emerging technologies is, I think, the
15 correct approach. It's an opportunity to bring
16 those into cost effectiveness.

17 We're making some inroads in the
18 residential new construction market working with
19 builders and solar suppliers and energy efficiency
20 to produce combined packages that are producing
21 cost effective to the consumer, including the buy-
22 down; cost effective energy efficiency
23 improvements; cost effective solar, the package is
24 cost effective from a cash flow perspective to the
25 consumer. Again, including the buydown. And I

1 think we want to support that sort of effort.

2 There were some comments earlier today
3 that the cost of solar going up, as opposed to
4 going down, or at least not going down as much as
5 they were anticipated to. I think many of us know
6 that that's due to the cost of crystalline going
7 up. And we don't want to have a hiatus in support
8 of this market that could damage it in the long
9 run. In the long run it is the right solution.

10 The product is -- there's increasing
11 effort, evidence, as well, that solar homes
12 produce at peak, which is where we really need it.
13 And I think we'll find that with the increasing
14 support and some new ways of looking at it, that
15 it's really a superb approach to increasing
16 efficiency and producing generation, as well.

17 We do support the notion of basing the
18 incentives on performance. It's not appropriate
19 to put solar on homes that are not efficient.
20 It's absolutely the appropriate thing to do to
21 package energy efficiency and solar and we're
22 working with other staff to produce that result.

23 Thank you very much.

24 PRESIDING MEMBER GEESMAN: Commissioner
25 Pfannenstiel.

1 ASSOCIATE MEMBER PFANNENSTIEL: Rob,
2 have you found that the builders who are
3 interested in putting solar on their homes are
4 able to work out any special deals with the solar
5 manufacturers?

6 DR. HAMMON: Thanks for raising that
7 point. In the past, the vast majority of the
8 solar that's been done on new homes in the past
9 few years has been from a single manufacturer.

10 There are now five manufacturers who are in
11 this market, and competition is just beginning.

12 I'm not aware of any special deals that
13 have been produced, but I think that competition
14 is going to be growing in the very near future.
15 And again, it's a reason to support this market.

16 ASSOCIATE MEMBER PFANNENSTIEL: And as
17 someone who's worked on both the new construction
18 market and somewhat the retrofit, are the costs on
19 the new construction market significantly
20 different than in the retrofit market?

21 DR. HAMMON: For solar?

22 ASSOCIATE MEMBER PFANNENSTIEL: For
23 solar.

24 DR. HAMMON: My experience is that they
25 are. They're substantially lower in the new

1 construction side than retrofit. I think that's
2 predominately due to the emergency of building
3 integrated product, which has some cost savings;
4 as well as the buying that you can get in new
5 construction.

6 And I just want to add to that that new
7 construction also gives you the real opportunity
8 for distributed generation, which we're looking at
9 with the Commission, through the zero energy new
10 homes program.

11 ASSOCIATE MEMBER PFANNENSTIEL: How
12 about the energy efficiency? Don't the new homes
13 require smaller systems? Is that the case? Or is
14 it the case that they're larger homes so they
15 don't require smaller systems?

16 DR. HAMMON: We've been producing homes
17 with relatively small systems, usually around 2
18 kW. And the reason they're smaller than in
19 retrofit is that we do combine efficiency with the
20 solar. It's a mistake to put solar on homes that
21 are inefficient homes, especially new homes.

22 The opportunity exists, I think we've
23 shown it's relatively new, we haven't done a lot
24 of homes yet, but I think we've got some very good
25 evidence that the solar provides the opportunity

1 to increase the market acceptance of energy
2 efficiency well beyond what you can do with
3 efficiency alone.

4 ASSOCIATE MEMBER PFANNENSTIEL: Thank
5 you.

6 DR. HAMMON: Thank you.

7 PRESIDING MEMBER GEESMAN: Thanks very
8 much. Anyone else care to address us? Mark?

9 MR. JOHNSON: Can I just make one point?

10 PRESIDING MEMBER GEESMAN: At the
11 microphone.

12 MR. JOHNSON: Just as an example of
13 where we are in panel supply today. The
14 California Construction Authority put an RFP out a
15 couple months ago for 4 megawatts over two years.
16 And they received zero bids replies.

17 And so I know now they're struggling
18 with trying to find out what they can do to meet
19 that. That's for all the fairgrounds in the
20 state. But out of that, all the four or top five
21 manufacturers refused to put a bid in because they
22 just couldn't support those projects.

23 PRESIDING MEMBER GEESMAN: Thank you.
24 Anyone else?

25 Okay, we look forward to your written

1 comments by November 21st. And we will endeavor
2 to get a Committee recommendation out shortly
3 after the first of the year.

4 Thank you very much.

5 (Whereupon, at 10:40 a.m., the Committee
6 Workshop was adjourned.)

7 --o0o--

CERTIFICATE OF REPORTER

I, PETER PETTY, an Electronic Reporter,
do hereby certify that I am a disinterested person
herein; that I recorded the foregoing California
Energy Commission Committee Workshop; that it was
thereafter transcribed into typewriting.

I further certify that I am not of
counsel or attorney for any of the parties to said
workshop, nor in any way interested in outcome of
said workshop.

IN WITNESS WHEREOF, I have hereunto set
my hand this 21st day of November, 2005.

PETERS SHORTHAND REPORTING CORPORATION (916) 362-2345